





## Franklin Andrade - Graphic Artist

### **COVER AND INTERIOR**

FSCJ Foundation, Inc. is proud to introduce the artist for this report, alumnus Franklin Andrade. Franklin graduated from FSCJ with his bachelor's in digital media in 2019. While a student at FSCJ, he served as an intern in Student Engagement Communications, where he developed collaterals for the Diversity, Equity and Inclusion initiative. Franklin played a key role in the collaborative design of the Roll 4 Charity event, benefitting the Juvenile Diabetes Research Foundation.

Today, Franklin is an advancing local freelance artist. His interests include woodworking, painting, and he is expanding into 2-D animation.

"It was inspiring to take the images that reflect the students of FSCJ and bring them together as a fluid representation of all that the College is. I am so proud to be part of FSCJ."



*"Let the waves carry you where the light cannot."*

*Mohit Kaushik*

## About this Report

Enabled by the strength of the winds that power them forward, the ocean's waves are in constant pursuit of the shoreline, the end, where impact is measured by the depth and breadth of the contours they leave behind. Beginning as a convergence of thousands of drops of water, they gain strength from the support of the wind and go on to make a distinct impact wherever they land. They are relentless. They do not stop. Like our students, they are determined to reach a certain end; a noble goal to make an impact in our community and possessed with the determination to perfect change in their lives.

With the COVID-19 pandemic as a counterforce, reaching the shoreline in 2019-20 was no easy task for many, if not most of our students. In the

clutch of the pandemic, we discovered the urgent and systemic causes of food insecurity, the size and scope of student emergency needs, came face-to-face with the inequities of the digital divide, and we were awakened to the things we do or don't do to provide paved pathways for our students to jobs that are the true drivers of economic mobility.

We are grateful to our donors and grant makers who emerged amidst the pandemic with an anxious desire to be socially responsible contributors to the economic recovery, to a return of a sense of normalcy and to helping us in addressing the root causes of societal disparities faced by our students . . . empowering a wave of support to carry them forward.

*We deeply appreciate the support provided by our donors, and  
thank you for empowering the wave that is FSCJ ...  
"the community's college."*





# Message from College President

It's my pleasure to present FSCJ Foundation's 2019-20 Annual Report. This annual publication is developed to highlight the tremendous impact that is made possible through the generosity and support of our community partners like you.

When I began my time at FSCJ in July of 2019, I was excited for the opportunity to collaborate with our dedicated team of faculty and staff to build on our longstanding position as "the community's college." I was looking forward to walking the halls of each campus and center to meet with our students face to face, to hear their stories and to grow our offerings based on their experiences. Less than one year later, we were all faced with obstacles that none of us could have predicted which led to a sudden shift in teaching modalities, a decline in student interaction and enrollment, and the transition of the vast majority of our team to remote work. I am pleased to report

that our team has pivoted to overcome each unique challenge in support of our students and their pursuit of academic excellence, professional development and personal enrichment. Our students, too, have adapted their way of living and learning because they know just how important a strong education is to their future.

This is why we are here. FSCJ exists to serve this community, to nimbly shift as needed in response to the unique needs of our neighbors and to serve as a conduit for a strong, capable workforce for tomorrow. We have emerged from the pandemic with a growing sense of pride for what we have overcome together and a hope for what we'll achieve together in the future.

As we work toward a new normal in the days and months ahead, I want to thank you for your continued partnership and friendship. FSCJ would not be the place it is today without your support and your interest in bolstering the future of this community we call home.

Sincerely,

A handwritten signature in black ink that reads "John Avendano". The signature is fluid and cursive.

**John Avendano, Ph.D.**  
College President



# Message from Foundation Executive Director

Surely none of us could have imagined the varying challenges we would face this year as a result of the COVID-19 pandemic. Its impact has been broad and piercingly affective at altering the conduct of our daily lives, the running of a business and in our case, meeting the ongoing needs of the institution and the more than 45,000 students we serve.

The one thing I am certain of, however, is that we could not have been nearly as responsive to the needs of our students were it not for the outpouring of support we received from our community partners. Our institution is made stronger because of donors like you who are willing to balance their respective needs with the unique needs of our students. With the majority of our students coming from low- and moderate-income neighborhoods, their needs were only accentuated by the pandemic. Many suddenly found themselves unemployed, affected by food insecurities, constrained by limited access to technology, and wondering what they should do about their future.

An FSCJ education is an accomplishment of perseverance, dedication and is a straightway to career success and economic mobility for our students.

My sincere appreciation to you for helping us keep the hopes and dreams of our students in view through the strength of your “wave” of giving in the past year.

In deep appreciation,

**Cleve Warren**

Executive Director, Chief Investment Officer

# The Impact of Response

Many of our students rely on financial assistance in order to pursue their dreams of a college education. Over the course of the pandemic, the needs of our students expanded to include basic necessities such as food and housing insecurities, and challenges related to the access and use of technology to continue their learning in a largely virtual environment.

We are astounded by the outpouring of generosity we've received to benefit our students through the FSCJ Student Emergency Assistance Fund and the FSCJ H.O.P.E. Food Pantry. These vital resources provide urgent relief to students, such as food, personal supplies, housing support and medical care. Numerous community partners also stepped in to provide funding to gift students with technology devices, and to stretch our technology outreach to many others by creating a successful Student Technology Lending Program.



*On behalf of all those who've been touched by your generosity, we thank you from the bottom of our hearts.*



# The Impact of Workforce

During the last year, we were especially proud of our FSCJ alum who gave of themselves to help maintain the health, safety and well-being of our community through the course of the pandemic. From first responders and nursing professionals, to logistics, transportation and supply chain providers, Jacksonville and our surrounding areas are made stronger and safer because of their personal and professional impact at such a critical time in our nation's history. It is our honor and privilege to have played a role in the development of these community heroes. And with your help, we will continue to do so for generations to come.

Serving more than 45,000 students and awarding nearly 7,000 degrees and certificates annually, FSCJ plays a significant role in supplying the region's

employers with a highly skilled, educated workforce. As the community's college, we are committed to building strong relationships with business and industry leaders in order to collectively anticipate areas of opportunity, influence and contribute to a robust workforce and – extending beyond education – provide for our neighbors' unique needs.

Your financial support affords us the ability to secure key instructional resources, such as facilities, curriculum and training equipment and to award scholarships to promising students to make their goals attainable for a strong, fulfilling future, both for themselves and for the good of the community.



# The Impact of Programs

FSCJ's institutional focus is on preparing our students for the vocational opportunities of today and tomorrow. Career education programs are a critical component of what we do as the community's college. We pride ourselves in being nimble and responsive providers of a well-trained, "job ready" workforce for employers in our community, and take even greater pride in what we do to enhance their economic mobility. Following is a spotlight on a very successful program, made possible by the generosity of anonymous donors. Stepping Stones was created to develop personal soft skills, and to provide accelerated career training and job placement for high school seniors graduating from low-income, high-needs schools. These students often find themselves wondering where they should go next in their journey.

## SPOTLIGHT: **STEPPING STONES**

With the support of case management, advising, career development and tutoring support, students in this program are able to develop a customized pathway to success, while also earning credentials in a high-demand, specialized industry track. Stepping Stones participants receive stipends, bus passes to get back and forth to classes, computers, and other necessary supplies to enable their training and persistence. Following completion, the program continues to support participants as they progress further in their career and education.

Innovative programming such as this prove to prepare our students to be successful in careers and in life. We are humbled by the continued trust and support of the donors that make this program possible, and look forward to the student successes that will transpire in the future because of their generosity.





# The Impact of Partnerships

“If you want to go fast, go alone; if you want to go far, go together” ... This old African proverb embodies the spirit of partnership FSCJ has fostered with our donors and joint-venture partners in business and industry. This has led to the awarding of more than 150,000 degrees and professional certificates to our students, launching their careers and enhancing their skills. It is only through the financial support of our donors and strategic partnerships that we are able to continue this work and go even farther.

## PARTNERSHIP SPOTLIGHT: **PATHWAYS TO WORK**

In partnership with Duval County Public Schools and employers throughout the community, the Pathways to Work program utilizes innovative and accelerated workforce training strategies to prepare and place high school graduates in high-demand, entry-level positions. Typically this happens with companies who join us and other donors, in co-funding the cost of training students to meet their specific workforce needs. The program is largely designed to serve students who face barriers to both academic and economic success. Other objectives include ensuring the students complete the program, graduate from high school, earn an industry

certification, are placed in jobs relevant to their training and are set on a logical pathway to continue their education toward earning a degree.

One such partnership formed in this past year was with BAE Systems. Like many manufacturing and industrial employers in the area, the company has a great demand for welders. Together we have designed a scholarship program to provide full scholarships to graduating seniors from certain Duval and Nassau county high schools who plan to enroll in the FSCJ Welding Technology Career Certificate program.



# The Impact of Scholarships

For many of our students, the cost of college looms large as the primary prohibitor to enrollment, to student persistence and to the ultimate realization of earning a degree or professional certification that launches them into the stratospheric space where their goals and aspirations lie. Many are working, raising families and managing household responsibilities while contending with their class work and cost of furthering their education. While every student's story is different, for many of them, the span over the financial gap in paying for college is "a bridge too far." We are grateful for the vision and gifts of our donors, friends and community partners who see this gap as we do – a narrow strait.

## SPOTLIGHT: THE SONAS SCHOLARSHIP

The Sonas Scholarship was established by anonymous donors to support Licensed Practical Nursing (LPN) students at FSCJ who face certain financial, personal and cultural barriers to access and graduation. The scholarship covers the full costs of attendance, thus alleviating the challenges typically faced while trying to complete the program. Upon graduation, these students go on to make an immediate impact in our community by filling vital health care roles.



# The Impact of Major Donors

The donors listed below made significant impacts on our programs, scholarships and student needs that were time critical in this unique year. On behalf of the College and the students we serve, we thank for your extraordinary support.

**Alfred I. duPont Foundation, Inc.**

**Anne E. Randolph Irrevocable Trust**

**BAE Systems**

**Bank of America Foundation**

**Barnes Family Revocable Trust**

**Nancy and Gary Chartrand**

**James W. Clower**

**Robert and Michelle Cook**

**Donna A. Cotton**

**Fetner & Hartigan, Periodontics**

**Florida Blue Foundation**

**Helios Foundation**

**L. Paul Lawrance**

**Hoeina Madanlou**

**Dr. Linda McLucas Fisher**

**Emily B. Paulk Scholarship Fund**

**The PMK Foundation**

**Scheidel Foundation**

**Truist Bank**

**TIAA Bank**

**Eartha M.M. White Charitable Fund**

**The Winston Family Foundation**

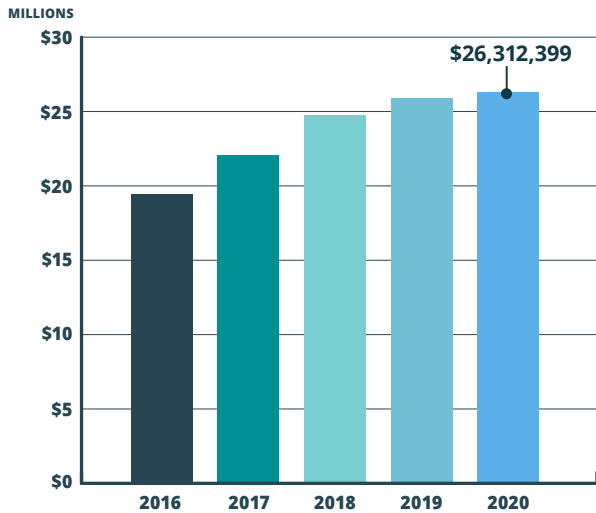
# The Impact of Endowments

## SUMMARY OF AUDITED STATEMENTS OF FINANCIAL POSITION

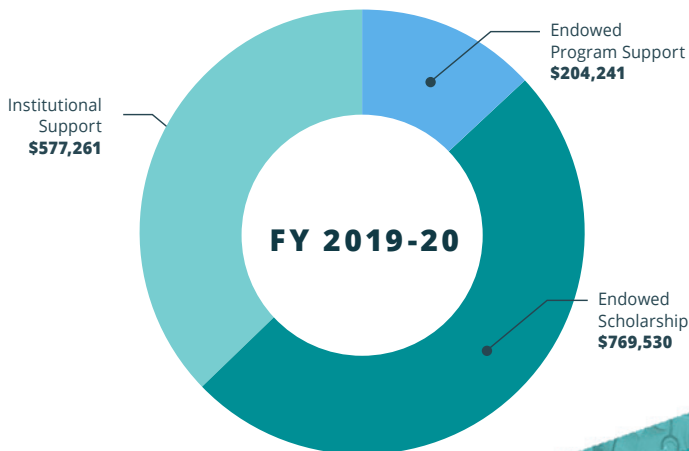
AS OF SEPTEMBER 30, 2020 & SEPTEMBER 30, 2019

	FY 2020	FY 2019
<b>ASSETS</b>		
Current	\$10,349,819.00	\$9,813,048.00
Non-Current	\$57,625,971.00	\$55,502,029.00
<b>Total assets</b>	<b>\$67,975,790.00</b>	<b>\$65,315,077.00</b>
<b>LIABILITIES</b>		
<b>Total liabilities</b>	<b>\$9,979,474.00</b>	<b>\$8,730,511.00</b>
<b>NET POSITION</b>		
Donor Restricted	\$2,147,014.00	\$2,049,693.00
Permanent Endowments	\$26,312,399.00	\$25,865,924.00
Quasi Endowments	\$27,927,915.00	\$27,116,407.00
Unappropriated	\$1,608,988.00	\$1,552,542.00
<b>Total net position</b>	<b>\$57,996,316.00</b>	<b>\$56,584,566.00</b>
<b>TOTAL LIABILITIES AND NET POSITION</b>	<b>\$67,975,790.00</b>	<b>\$65,315,077.00</b>

## 5-YEAR SUMMARY PERMANENT ENDOWMENT VALUE



## ENDOWMENT AND QUASI-ENDOWMENT SPENDING ALLOCATIONS

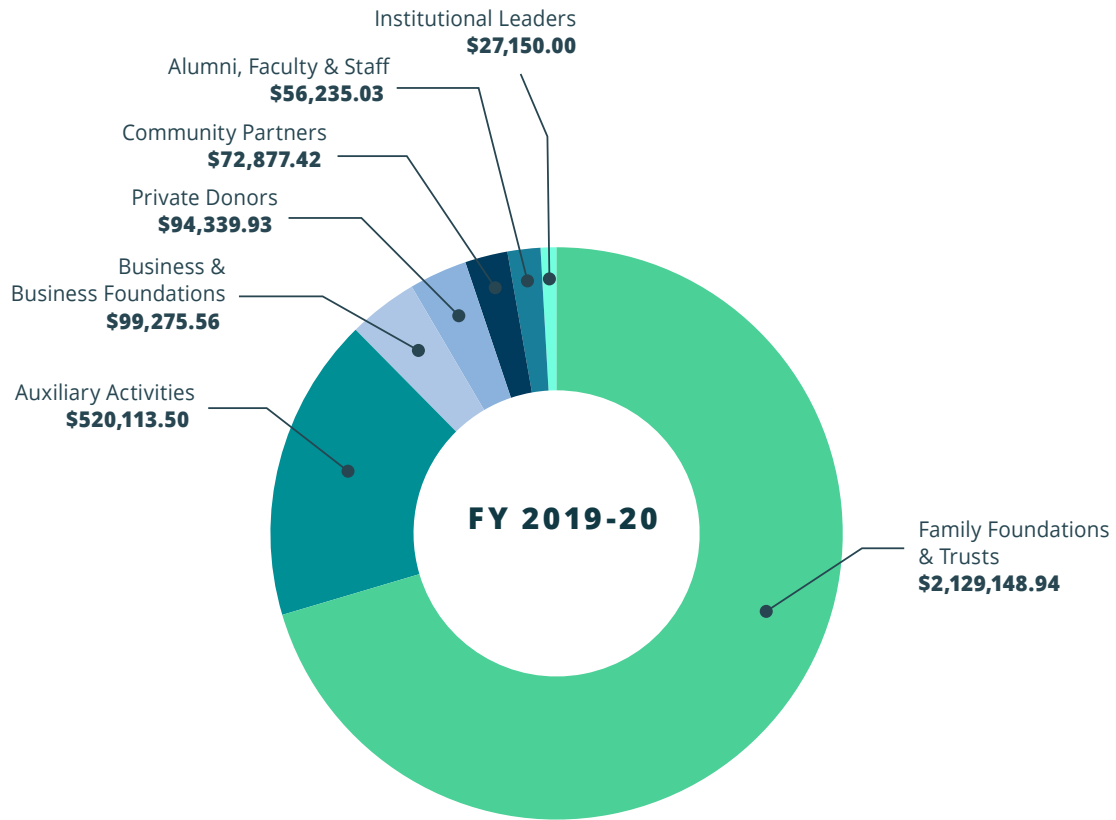


The purpose of the Foundation's endowment is to support FSCJ's ongoing mission of providing high value, relevant life-long education that enhances the intellectual, social, cultural and economic development of our diverse community.

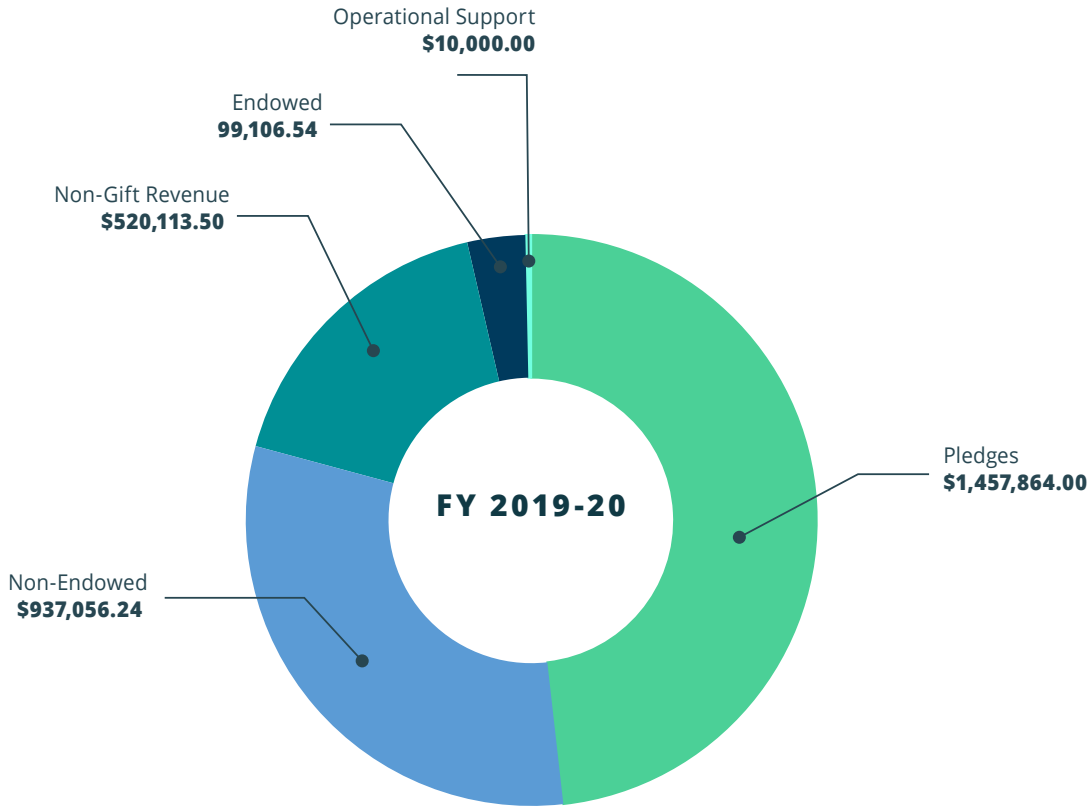
The Foundation Investment Policy:

1. Preserve and maximize the real purchasing power of the Endowment.
2. Provide a perpetual source of financial support to the College.
3. Adhere to the requirements of FUPMIFA (Florida Uniform Prudent Management of Institutional Funds Act)
4. Maintain a diversified portfolio consistent with the requirements of FUPMIFA (Florida Uniform Prudent Management of Institutional Funds Act)

# The Impact of Gift Sources



# The Impact of Types of Gifts



# The Impact of

**The FSCJ Artist Series** presents

# **BROADWAY IN JACKSONVILLE**

The FSCJ Artist Series is a professional presenter of the performing arts operating under the auspices of the Florida State College at Jacksonville Foundation, Inc.

Since its debut in 1966, the Series has grown to become the primary source for national and international professional productions in northeast Florida and southeast Georgia.

The FSCJ Artist Series presents BROADWAY IN JACKSONVILLE, sponsored by VyStar Credit Union, which brings Broadway productions, such as "The Lion King" and "Wicked," to the Times Union Center for the Performing Arts. The 2019-20 season saw lower than anticipated attendance due to the pandemic, yet still generated an estimated economic impact of \$25,428,180 to the community based on a formula used by The Broadway League.

The 2021-22 season will begin in late September of 2021 with the blockbuster "Hamilton." A full season of shows, including "Dear Evan Hansen" and "Cats," promises to generate approximately \$40 million for our local economy.

**Sponsored by**





# The Impact of Leadership

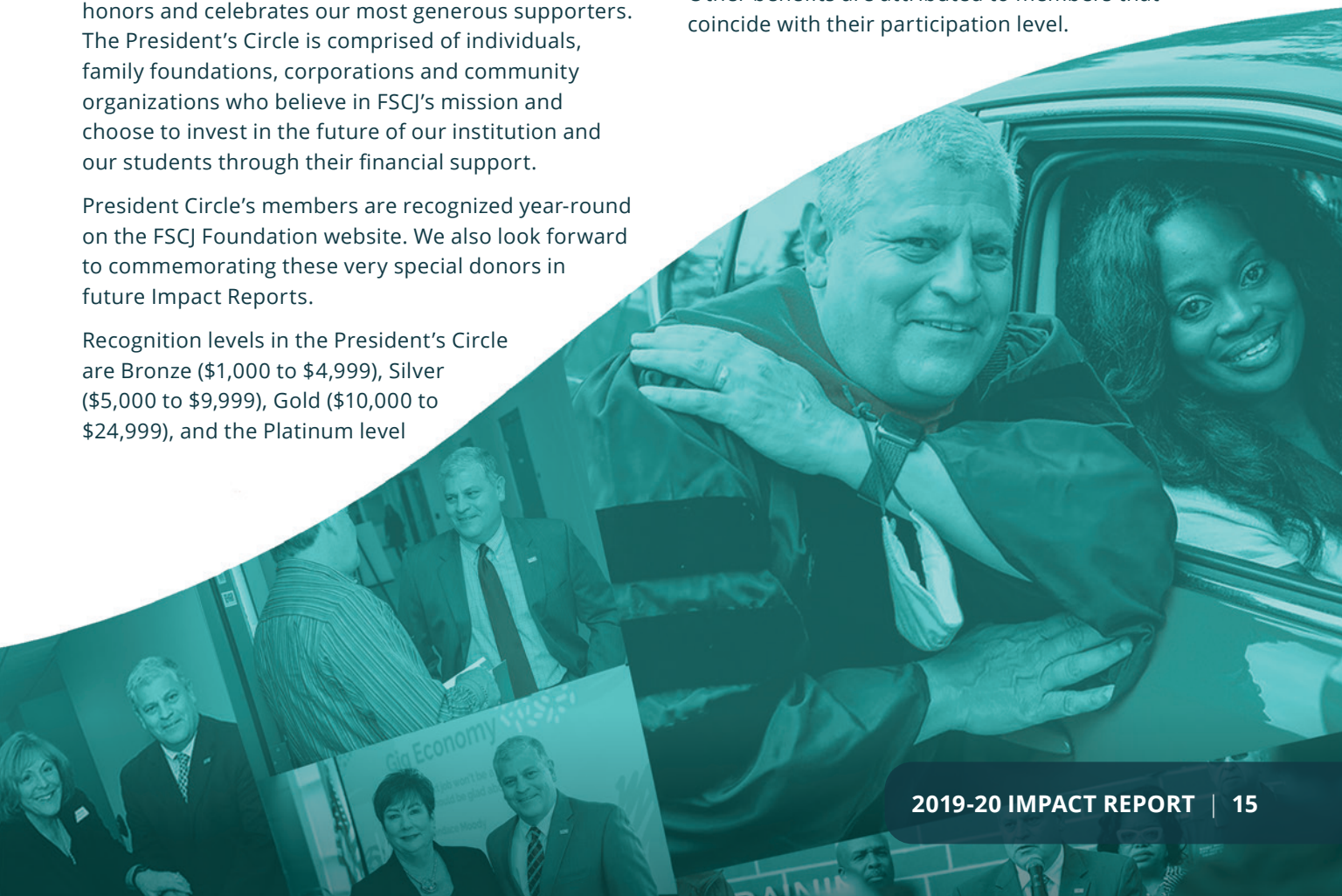
Dr. John Avendano began his tenure as FSCJ college president in late 2019. Equipped with a passionate dedication to the service of our students, our College and our community, President Avendano immediately became a valuable asset in garnering support for FSCJ. In October of 2020 he established the President's Circle, a donor recognition society that honors and celebrates our most generous supporters. The President's Circle is comprised of individuals, family foundations, corporations and community organizations who believe in FSCJ's mission and choose to invest in the future of our institution and our students through their financial support.

President Circle's members are recognized year-round on the FSCJ Foundation website. We also look forward to commemorating these very special donors in future Impact Reports.

Recognition levels in the President's Circle are Bronze (\$1,000 to \$4,999), Silver (\$5,000 to \$9,999), Gold (\$10,000 to \$24,999), and the Platinum level

for donors who contribute \$25,000 dollars or more annually.

Members receive regular updates regarding the College directly from President Avendano that share the impact of the donors' generosity on our institution and the students we serve. Other benefits are attributed to members that coincide with their participation level.



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*Director, Grants and Programs  
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*Retired, North Florida Ob/Gyn  
Association*

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*Retired Times-Union Publisher*

**Mr. Edward A. Nimnicht, II** (1980)  
*Retired, Nimnicht Car Dealership*

**Dr. Stephen R. Wise** (1976)  
*Retired, State Senator*

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*Executive Director & Chief Investment Officer*

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*Director of Major Gifts and Planned Giving*

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*Director of Alumni Relations and Campaign Giving*

## **Jennifer Chester**

*Director of Operations*

## **Robin Smith**

*Administrative Assistant*

## **Sarah Chau**

*Associate Accountant*

## **Emmanuel Fortune**

*Stewardship Specialist*

*“The winds and the waves  
are always on the side  
of the ablest navigators.”*

*Edward Gibbon, English Historian*

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*Executive Director*

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*Director of Programming and Operations*

## **Karen Longacre**

*Director of Marketing and Sales*

## **Helen March**

*Finance Manager*

## **Ferris Murillo**

*Box Office and Patron Services Manager*

## **Cindy de Padua**

*Group Sales/Marketing Coordinator*

## **Virginia Harris**

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## **Leanne Aston**

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## **Ryann Alwood**

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*Publicist*

## **Ellin Iselin**

*Group Sales Assistant*

## **Jeff Wilcox**

*Patron Services Agent*

## **Linda Power**

*Patron Services Agent*

## **Vicky Mossuto**

*Patron Services Agent*

## **Abigail Mossuto**

*Patron Services Agent*



501 W. State Street  
Suite 104  
Jacksonville, FL 32202  
(904) 632-3237

[fscjfoundation.org](http://fscjfoundation.org)  
[foundation@fscj.edu](mailto:foundation@fscj.edu)

# FSCJ | Foundation

